



TENDER NOTICE

TENDER FOR DEVELOPMENT AND MANAGEMENT OF THE NGOMA CAMPGROUND WITHIN THE CHOBE NATIONAL PARK:

I. BACKGROUND

- a. Botswana Tourism Organisation (BTO) is a parastatal, under The Ministry of Environment, and Tourism (MET), set up through an Act of Parliament with the mandate to market and promote Botswana as a tourist destination of choice; promote investment in the tourism sector; as well as to grade and classify tourism facilities.
- b. The Pandamatenga-Lesoma-Kazungula (PALEKA) Community Trust is a community-based organization (CBO) in Botswana mandated to manage natural resources, promote conservation, and improve livelihoods in its three namesake villages. PALEKA Community Trust has been allocated a 15-year lease for the Ngoma Campground within the Chobe National Park by the Department of Lands.
- c. BTO on behalf of the PALEKA Community Trust invites interested one hundred percent (100%) citizen-owned: Companies, Joint Venture Partnerships, Consortia and other duly incorporated entities to tender for a sub-lease from PALEKA Community Trust for the development and management of the Ngoma Campground.

THE TENDER IS STRICTLY RESERVED FOR ALLOCATION TO 100% CITIZEN-OWNED: COMPANIES, CONSORTIA JOINT VENTURE PARTNERSHIPS AND OTHER DULY INCORPORATED ENTITIES.

2. MAP SHOWING LOCATION OF TOURISM SITE



Ngoma Campsite Coordinates

- Point 1: 17°55'16.90"S, 24°43'21.27"E
- Point 2; 17°55'4.51"S, 24°43'28.58"E
- Point 3; 17°55'5.30"S, 24°43'29.98"E
- Point 4: 17°55'15.81"S, 24°43'27.55"E
- Point 5: 17°55'20.46"S, 24°43'24.93"E

3. SITE INFORMATION

- On offer will be the following:
- Sub- Lease for 5ha campground within the Chobe National Park
 - Permissible developments: One campground with a maximum of 10 campsites (maximum of 8 pax and 3 vehicles per campsite)
 - Lease duration: On offer is a twelve (12) year lease, which may be renewed or extended at the Lessor's discretion for a period not exceeding fifteen (15) years.

4. COMPULSORY SITE VISIT

- a. BTO will facilitate and coordinate a compulsory self-funded site visit on the **18TH SEPTEMBER 2026** at **0900hrs**, which will commence at **Ngoma Entrance Gate of the Chobe National Park** accessible along the Sedudu-Ngoma Road.
- b. Please note that you are expected to make your own travel arrangements and other related costs including park entrance fees. BTO will not fund any part of the visits.
- c. Please note that you are only permitted to have two representatives for your company.
- d. You are also reminded to bring a resolution authorizing the respective representative(s) for the site visit should the Directors or shareholders of the interested companies not be present to represent themselves.
- e. Please note that due to the conditions of the roads, the site visit may require a four-wheel drive vehicle with adequate ground clearance for off-road driving.
- f. **For detailed information regarding access to the sites kindly send email a request to procurement@botswanaturism.co.bw**

- 5. The closing dates for the Tenders are the **15th OCTOBER 2026**. The Submission should be addressed to "The Chief Executive

Officer" and should be hand delivered to the following address:

- BTO Head Office at Fairscape Precinct, Fairgrounds Office Park,
- (1A & 1B), 1st Floor, Gaborone, Botswana,
- Tel: 3913111.

- 6. Tender submissions received after **1000hrs** on the closing date, faxed or e-mailed submissions **shall not be accepted**.
- 7. Tender documents are purchased at a non-refundable fee of **BWP 2,500.00** (Two Thousand Five Hundred Pula Only) and **BWPI,250.00** (One Thousand Two Hundred and Fifty) for youth made in favor of BTO and payable through Bank deposit or Electronic transfer (EFT), the banking details are as provided below.

Account Name: Botswana Tourism Organisation
Bank Name: First National Bank of Botswana
Branch: Corporate
Branch Code: 28-22-67
Swift Code: FIRNBWGX
Account Numbers: 62098945804 (Current Account)

Once the Electronic Funds Transfer (EFT) or deposit is made, the proof of payment or stamped deposit slip should be attached and a request for the tender document submitted to;
procurement@botswanaturism.co.bw for issuance of a single copy of the Invitation to Tender Document (ITT) via email. The name of the company and tender number should be referenced for identity.

- 8. For any enquiries regarding, kindly contact:
Email: procurement@botswanaturism.co.bw
NB: All enquiries should be made at least seven (7) days before closing date.